

WEFTEC NEWS

CIPP Corp. & BKP Berolina Form Alliance

CIPP Corp., Hudson, Iowa, announced at WEFTEC.08 the achievement of an exclusive license granted by BKP Berolina, Berlin, Germany, to the pipelining group.

CIPP will represent BKP exclusively in the United States for the Lightspeed process for cured-in-place pipe (CIPP) through the UV light cure technique. This process is quickly becoming the preferred system of renovating pipelines in Europe. CIPP Corp. has 12 licenses in the United States that can now perform the Lightspeed process. This agreement makes CIPP contractors the only providers of both technologies in the United States.

CIPP Corp. is a team of premier contractor installers across the United States that will fully assess your pipeline needs and provide solutions for the problems found with the best recommended treatment.



Pictured above left to right, Michael Röling, Ralf Odenwald with BKP Berolina, and Steve Gearhart, Jack Conie and Ken Giddens, with CIPP Corp.

Perma-Liner to Hold Trenchless Pipelining Seminars

Perma-Liner Industries Inc. will now take its technology and innovation on the road to a city near you. Live outdoor demonstrations on its Lateral Lining, Sectional Point Repair, Perma-Patch and its InnerSeal Lateral Connection System. Perma-Liner will also provide educational sessions on its sales, marketing, technical support and product approval. For a list of dates and cities, please visit www.perma-liner.com.

WEFTEC NEWS

Insituform & SpectraShield Form Strategic Alliance

Insituform announced on Oct. 20, during WEFTEC.08 that it has signed an agreement with CCI Spectrum, Inc., making Insituform the exclusive independent sales representative for SpectraShield Liner Systems, a product of CCI Spectrum Inc.

"At Insituform, we continually seek to diversify our product offerings in order to provide advanced technological solutions for our customer base," said Alex Buehler, Insituform vice president of marketing and technology. "This Agreement benefits our customers by providing an expanded array of superior, cost-effective solutions to meet their infrastructure needs."

The patented SpectraShield Liner System is used for the rehabilitation of manholes and other wastewater structures, such as lift stations and wastewater treatment plants. The system can also be used in industrial applications and developed into a platform for the drinking water market. Benefits of SpectraShield Liner Systems include a 100-year design life, elimination of infiltration and exfiltration, increased structural integrity, corrosion prevention and fast installation.

"The unique SpectraShield system uses a one-manhole entry process, completing rehabilitation in as little as one hour for a seven-foot manhole," said Michele Lucas, Insituform product manager.

"This agreement allows CCI Spectrum Inc. to continue to build its SpectraShield brand on the same set of core values as Insituform, providing the rehabilitation market with quality-driven products utilizing proprietary technology," said Sims Rhyne, president of CCI Spectrum Inc. "Our certified licensee network will have the benefit of Insituform's sales force, which is the largest and most professional in the industry."

Insituform will begin immediately partnering with CCI Spectrum's certified licensee network in order to provide more comprehensive solutions for its customers.